

“TO PARTNER OR NOT TO PARTNER- THERE IS  
NO QUESTION!”

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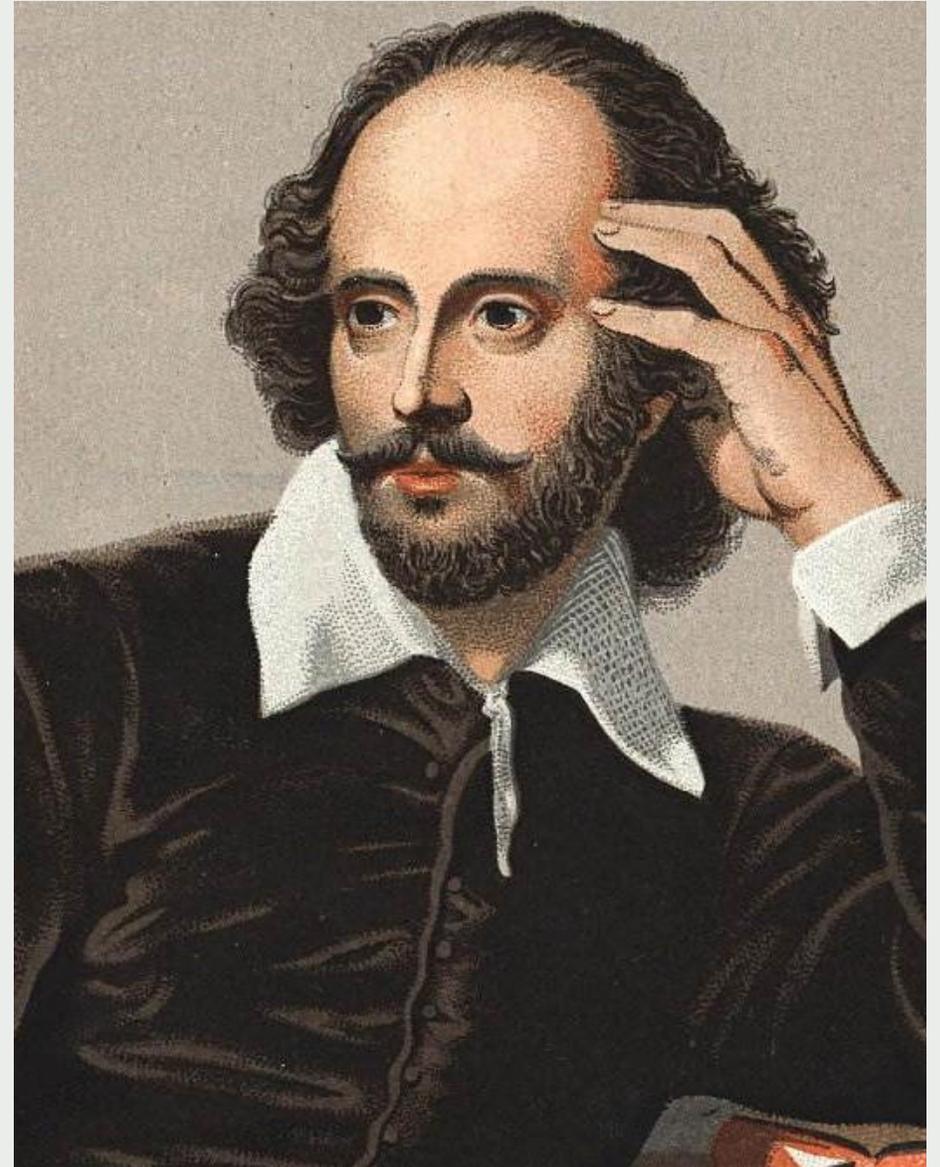
**“All the World’s a Classroom”:  
The Power of Partnerships in  
Adult Education!  
What we will partake:**

Why Partnership Matters

Types of Partnerships

WIOA Partnerships

Braiding Funds



- Our adults come to our program with goals and wishes- AND they come to us with many barriers: employment, financial stability, childcare, transportation, digital literacy, and education/language
- SILOS? I don't think so! Strong partnerships bridge these gaps and build a holistic program and can help with funding!
- Collaboration and partnerships are critical as it aligns education with workforce needs
- Helps you build name recognition!

## Why Partnership Matters

# Types of Partnerships

“We Few, We Happy Few, We Band of Supporters”

There are many types of partnerships.

- **Workforce & Employers**
- **American Job Centers**
- **Community-Based Organizations/Non-profits/Literacy councils**
- **Post-secondary education/trainers/apprenticeships**
- **Government & Associations**
- **Foundations**

- **MOUs** are a great way to establish agreed upon roles
- **Advisory Boards or Collaboratives** are a great way to support goals and programs and to keep in communication

# How to get started in partnerships

- **Know yourself- what is your mission and goals and pain points!**
- **Attend and network at meetings. We have meetings for many programs or focus areas: Workforce, Youth, Education. Find CBOs or programs that are similar**
- **What are their strengths? Do they fill in gaps?**
- **Trainers? Do they provide services and would partner for you to do wrap around services?**
- **Keep having conversations- your network will grow as well as your reputation!**
- **Create MOUs**



# Many Partnerships!

## **Reading Works-now 482-LIT**

Created this partnership with the purpose to support literacy needs in Detroit. Started with only 6 agencies and expanded to over 30. This led to meetings, workshops and conferences! Reconvened post COVID with a core group to write a grant for over \$1M to service our learners

## **Partnership with trainer**

There was a demand for CDL, so we developed an IET program for our ELL population. CDL was a strong option. After meeting with the trainer, they LOVED the idea of integrating ESL and were open to expanding the training time. A win for us, as WIOA Title I covers the training costs!

## **Community College and ESL**

Needed to create a transition to college. We found that our NRS levels did not coincide with their levels. We create a pathway for those who leave so they can continue ESL classes AND get credit for other classes in their interest area

## **Employer Partnership**

Created a pre-apprenticeship with a union to support construction. Our Youth who were justice involved not only earn multiple certificates, become entrepreneurs

# WIOA Your Core Partners

The Workforce Innovation and Opportunity Act (WIOA) is divided into four titles, each focusing on a different aspect of workforce development and education. They are required partners!

Title I - Workforce

Title II – AEFLA

Title III - Wagner-Peyser Employment Services

Title IV – Vocational Rehabilitation Services



# Understanding WIOA-Title I & II

## WHO DOES THIS SERVE?

1. Adults who are unemployed or chronically unemployed, TANIF
2. Dislocated worker those who are laid off
3. Youth 16-24 yrs

## WHY CREATE A PARTNERSHIP WITH AJC

1. We all have shared performance measures as it counts together under WIOA.
2. Shift in thought: Title I is focused on the employer

# **What AJC can you do for you!**

- 1.Support in job attainment-  
Work with the Business  
Service Representative (BSR),  
build resumes, interview  
skills, work readiness skills  
and job fairs**
- 2.Supportive Services-gas cards,  
clothes and tools for  
employment, career  
assessments, paid trainings!**

# Braiding Funds

Don't chase money to create more programs!

WIOA Title I-training, apprenticeships, supportive services, TANF (PATH)

Title II- Don't duplicate services – Jumpstart

Title IV- MRS helps with employment, housing, supportive services and training

Grants!



**THANK YOU**

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